

## HIGHLIGHTS

- Profit and comprehensive income up 54%
- HEPS up 47%
- HEPS from continuing operations up 72%
- NAV up 18%
- NTAV up 44%
- Cash generated by continuing operations up 152%
- Cash resources of R60 million
- Interim capital distribution of 4 cents per share

**OneLogix Group Limited**  
(Registration number 1998/004519/06)  
Share Code: OLG ISIN Code: ZAE000026399  
("OneLogix" or "the group")

# UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL RESULTS FOR THE SIX MONTHS ENDED 30 NOVEMBER 2010

		Unaudited Six months ended 30 November 2010 R'000	Unaudited Six months ended 30 November 2009 R'000	Audited Year ended 31 May 2010 R'000
<b>CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME</b>				
<b>Continuing operations</b>				
Revenue	51	346 320	229 285	496 769
Operating and administration costs	53	(287 679)	(187 648)	(411 256)
Depreciation and amortisation	22	(18 825)	(15 474)	(33 699)
<b>Operating profit</b>	52	39 816	26 163	51 814
Finance income	316	1 165	280	701
Finance costs	(36)	(3 487)	(5 453)	(9 798)
<b>Profit before taxation</b>	79	37 494	20 990	42 717
Taxation	77	(10 639)	(6 026)	(12 366)
<b>Profit from continuing operations</b>	79	26 855	14 964	30 351
Profit from discontinued operations	(100)	–	2 453	12 272
<b>Profit for the period</b>	54	26 855	17 417	42 623
<b>Other comprehensive income</b>				
Movement in foreign currency translation reserve		(18)	–	–
<b>Total comprehensive income for the period</b>	54	26 837	17 417	42 623
<b>Profit attributable to:</b>				
– Minority interest		5 913	2 802	7 912
– Equity holders of the company		20 942	14 615	34 711
	54	26 855	17 417	42 623
<b>Other comprehensive income attributable to:</b>				
– Minority interest		(4)	–	–
– Equity holders of the company		(14)	–	–
		(18)	–	–
<b>Total comprehensive income attributable to:</b>				
– Minority interest		5 909	2 802	7 912
– Equity holders of the company		20 928	14 615	34 711
	54	26 837	17 417	42 623

		2010	2009	2010
<b>Number of shares in issue ('000):</b>				
– Total		202 131	210 131	210 131
– Weighted		206 066	210 131	210 131
– Diluted		202 131	210 131	210 131

		2010	2009	2010
<b>Basic and headline earnings per share (cents)</b>				
Basic and diluted basic earnings per share (cents)	46	10,2	7,0	16,5
Headline and diluted headline earnings per share (cents)	47	10,3	7,0	13,0
<b>Continuing operations:</b>				
Basic and diluted basic earnings per share (cents)	70	10,2	6,0	11,8
Headline and diluted headline earnings per share (cents)	72	10,3	6,0	11,8
<b>Discontinuing operations:</b>				
Basic and diluted basic earnings per share (cents)		0,0	1,0	4,7
Headline and diluted headline earnings per share (cents)		0,0	1,0	1,2
<b>Reconciliation between basic and headline earnings</b>				
Basic earnings		20 942	14 615	34 711
Profit on disposal of property, plant and equipment less taxation and minorities		(65)	97	(29)
Professional fees related to specific repurchase of shares		260	–	–
Profit on disposal of discontinued operation less taxation and minorities		–	15	(7 442)
<b>Headline earnings</b>		21 137	14 727	27 240

		Unaudited Six months ended 30 November 2010 R'000	Unaudited Six months ended 30 November 2009 R'000	Audited Year ended 31 May 2010 R'000
<b>CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS</b>				
<b>Net cash generated from operations</b>		49 865	24 354	65 518
Continuing operations		49 865	19 803	59 277
Discontinuing operations		–	4 551	6 241
<b>Net cash flows from investing activities</b>		(41 402)	(19 096)	(18 326)
Continuing operations		(41 402)	(18 280)	(46 588)
Discontinuing operations		–	(816)	28 262
<b>Net cash flows from financing activities</b>		(8 696)	(70)	(14 358)
Continuing operations		(8 696)	7	(14 715)
Discontinuing operations		–	(77)	357
Net (decrease)/increase in cash resources		(233)	5 188	32 834
Cash resources at beginning of six months		60 233	27 399	27 399
Cash resources at end of six months		60 000	32 587	60 233

The group has authorised capital expenditure over the next six months of R31,3 million. R20,1 million is already committed.

		2010	2009	2010
<b>Commitments</b>				
Operating lease commitments (not exceeding five years)		13 581	9 627	8 715

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital R'000	Share premium R'000	Retained income R'000	Revaluation reserve R'000	Other reserves R'000	Foreign currency translation reserve R'000	Minority interests R'000	Total R'000
At 1 June 2009 – audited	2 101	47 400	93 745	10 184	52	–	14 728	168 210
Dividends declared in subsidiaries	–	–	–	–	–	–	(1 100)	(1 100)
Dividends declared in discontinued operations	–	–	–	–	–	–	(1 709)	(1 709)
Minority interests disposed	–	–	–	–	–	–	(129)	(129)
Comprehensive income	–	–	14 615	–	–	–	2 802	17 417
At 30 November 2009 – unaudited	2 101	47 400	108 360	10 184	52	–	14 592	182 689
Dividends declared in subsidiaries	–	–	–	–	–	–	(200)	(200)
Capital distribution	–	(6 304)	–	–	–	–	–	(6 304)
Minority interests purchased	–	–	–	–	–	–	(75)	(75)
Comprehensive income	–	–	20 096	–	–	–	5 110	25 206
At 31 May 2010 – audited	2 101	41 096	128 456	10 184	52	–	19 427	201 316
Dividends declared in subsidiaries	–	–	–	–	–	–	(1 100)	(1 100)
Specific share repurchase	(80)	(6 720)	–	–	–	–	–	(6 800)
Capital distribution	–	(6 064)	–	–	–	–	–	(6 064)
Profit for the period	–	–	20 942	–	–	–	5 913	26 855
Other comprehensive income	–	–	–	–	–	(14)	(4)	(18)
<b>At 30 November 2010 – unaudited</b>	<b>2 021</b>	<b>28 312</b>	<b>149 398</b>	<b>10 184</b>	<b>52</b>	<b>(14)</b>	<b>24 236</b>	<b>214 189</b>

	Unaudited At 30 November 2010 R'000	Unaudited At 30 November 2009 R'000	Audited At 31 May 2010 R'000
<b>CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION</b>			
<b>ASSETS</b>			
<b>Non-current assets</b>	<b>280 525</b>	271 745	258 119
Property, plant and equipment	240 670	209 272	217 682
Intangible assets	32 998	54 922	33 550
Interest in associate	–	120	–
Loans and receivables	6 857	7 431	6 887
<b>Current assets</b>	<b>173 458</b>	115 086	160 853
Inventories	10 384	6 204	9 525
Trade and other receivables	102 216	76 295	88 866
Taxation	858	–	2 229
Cash resources	60 000	32 587	60 233
<b>Total assets</b>	<b>453 983</b>	386 831	418 972
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>	<b>214 189</b>	182 689	201 316
Ordinary shareholders' funds	189 953	168 097	181 889
Minority interests	24 236	14 592	19 427
<b>Liabilities</b>	<b>91 765</b>	86 256	83 390
<b>Non-current liabilities</b>	<b>91 765</b>	86 256	83 390
Interest-bearing borrowings	68 245	66 972	61 208
Deferred tax	19 988	17 988	20 196
Share-based compensation liability	3 532	1 386	1 986
<b>Current liabilities</b>	<b>148 029</b>	117 886	134 266
Trade and other payables	99 032	72 604	86 330
Interest-bearing borrowings	43 637	42 888	46 506
Taxation	5 360	2 394	1 430
<b>Total equity and liabilities</b>	<b>453 983</b>	386 831	418 972
Net asset value per share (cents)	94,0	80,0	86,6
Net tangible asset value per share (cents)	77,7	53,9	70,6
Cash resources per share (cents)	29,7	15,5	28,7

		2010	2009	2010
<b>SEGMENTAL ANALYSIS</b>				
<b>Revenue</b>				
Automotive and abnormal	59	317 426	199 863	441 041
Retail	(12)	15 582	17 614	30 585
Media	13	13 312	11 808	25 143
<b>Continuing operations</b>	51	346 320	229 285	496 769
Discontinued operations	(100)	–	31 352	56 206
	33	346 320	260 637	552 975
<b>Segment results</b>				
Automotive and abnormal	63	41 741	25 659	51 980
Retail	(2)	5 387	5 494	11 780
Media	306	955	235	129
Corporate	58	(8 267)	(5 225)	(12 075)
<b>Continuing operations</b>	52	39 816	26 163	51 814
Discontinued operations	(100)	–	3 442	3 878
	34	39 816	29 605	55 692

		2010	2009	2010
<b>Unallocated:</b>				
Finance income	316	1 165	280	701
Finance costs	(36)	(3 487)	(5 453)	(9 798)
Discontinued operations	(100)	–	(3 442)	(3 878)
	79	37 494	20 990	42 717

		2010	2009	2010
<b>Total assets</b>				
Automotive and abnormal	21	385 930	318 268	350 639
Retail	1	17 343	17 209	16 767
Media	30	9 337	7 201	8 336
Corporate	412	41 373	8 086	43 230
<b>Continuing operations</b>	29	453 983	350 764	418 972
Discontinued operations	(100)	–	36 067	–
	17	453 983	386 831	418 972
<b>Total liabilities</b>				
Automotive and abnormal	29	181 871	140 498	161 051
Retail	(51)	7 170	14 512	7 568
Media	52	10 313	6 767	11 505
Corporate	1	15 092	15 005	15 906
<b>Continuing operations</b>	21	214 446	176 782	196 030
Discontinued operations	(100)	–	7 068	–
Unallocated: Taxation and deferred taxation	25	25 348	20 292	21 626
	17	239 794	204 142	217 656

## COMMENTS

The directors of OneLogix are pleased to present the unaudited condensed consolidated interim financial results for the six months ended 30 November 2010 ("the interim period"), reflecting an operationally strong performance. The group effectively capitalised on the progressive upturn in the niche markets in which it operates, through continued reinforcement of its leading market position in its areas of operation to achieve the results.

### • Basis of preparation

The unaudited condensed consolidated interim financial statements have been prepared in accordance with *International Accounting Standard (IAS) 34 'Interim financial reporting'*, the AC 500 series of interpretations, the requirements of the South African Companies Act and the Listings Requirements of the JSE Limited. The unaudited condensed consolidated interim financial information should be read in conjunction with the most recent audited annual financial statements for the year ended 31 May 2010 ("the annual financial statements"), which have been prepared in accordance with International Financial Reporting Standards ("IFRS").

Accounting policies and computations are consistently applied as in the annual financial statements. These condensed consolidated interim financial statements have not been audited or reviewed by PricewaterhouseCoopers Inc.

### • Review of operations

As a result of prior strategic planning and implementation of initiatives and systems, the group's companies were well-positioned to benefit from the recent improvement in the niche markets in which it operates.

**Vehicle Delivery Services ("VDS")** maintained its robust track record with a continued strong performance. The economic recovery worked to the company's advantage, revitalising its market of operation. This was underpinned by infrastructure investments, an historically proven market leading position, stellar customer service, sound business processes and efficiency levels.

With similarly boosted market conditions, **Commercial Vehicle Delivery Services ("CVDS")** also performed ahead of expectations. The customer base was expanded and the company's exceptional delivery record maintained.

**PostNet's** 231 franchised stores, operating in the resilient SME sector, continued to deliver a stellar performance and maintained superior profit margins. PostNet's annuity-based revenue ensures that it remains a defensive asset for OneLogix with continued promising growth prospects.

**Magscene** delivered a more stable performance during the interim period, which is expected to be maintained going forward.

The **RFB Logistics ("RFB")** acquisition has proven beneficial to the group, as anticipated. RFB serves a diversified customer base in the general freight and abnormal load market. Notwithstanding a highly competitive environment, the company outstripped expectations. The performance was largely attributable to an expanded fleet, upgraded administration processes, consistently good customer service and appropriate exploitation of group synergies.

During the period the group established **OneLogix Projex ("Projex")**. Projex works closely with RFB and specialises in the project logistics and abnormal transport market. Highly experienced management has ensured that a substantial and loyal customer base has been built, which bodes well going forward.

OneLogix's most recent acquisition, **Atlas Panelbeaters**, also continued to perform ahead of expectations. A thorough review of operations, improved and new infrastructure and development of management have ensured continued success.

### • Discontinued operations

The outstanding sale conditions relating to the disposal of certain of the group's media interests to Media24 Limited have been fulfilled, and the deferred payment of R5,5 million was received in December 2010.

The statement of comprehensive income and the cash flow statement distinguish discontinued operations from continuing operations. Comparative figures have been restated.

### • Specific share repurchase

As previously announced on 27 July 2010, the specific share repurchase and subsequent cancellation of 8 million shares, purchased from Jeremy Eaton and The Eaton Family Trust at R0,85 per share, have been implemented (in accordance with the Companies Act, 1973 and the JSE Listings Requirements) with effect from 30 August 2010.

### • Financial results

Revenue from continuing operations for the interim period increased 51% on the back of a significant upturn in the automotive and abnormal load markets as well as the first time contributions from the newly acquired and established businesses (see Review of Operations above).

Operating profit, representing 11,5% (November 2009: 11,4%) of revenue, rose by 52% from R26,2 million to R39,8 million. The increase is attributable to an improved utilisation of infrastructure within the group on the back of greater workload and higher revenue being generated during the interim period. A charge of R1,5 million relating to the BEE share trust, of which R0,6 million related to employees of discontinued operations, was incurred during the interim period. The fleet is currently fully operational and deployed across the group's businesses, with further expansion being considered.

Due to the comparatively lower lending rates as well as substantially increased cash resources, net finance costs decreased by 55% from R5,2 million to R2,3 million. This further enhanced profit before taxation which increased 79% from R21,0 million to R37,5 million. Headline earnings per share ("HEPS") grew 47% from 7,0 cents to 10,3 cents. HEPS from continuing operations was up 72% from 6,0 cents to 10,3 cents.

Increased revenue generation and strict working capital structures saw cash flow from operations from continuing operations increase 152% from R19,8 million to R49,9 million.

During the interim period the group invested R42,8 million in continuing operations infrastructure as follows: R32,1 million for fleet, R7,3 million for property developments, R1,5 million for IT infrastructure; and R1,9 million for other assets. Net proceeds on disposal of tangible assets raised R1,4 million. New interest-bearing borrowings of R35,6 million were raised during the interim period, set off by repayments of interest-bearing borrowings of R31,4 million. Capital distribution No. 2, totalling R6,1 million was paid in the interim period. A further R6,8 million was invested in the share repurchase transaction as detailed above (see Specific Share Repurchase).

Cash resources at the reporting date increased by 84% from R32,6 million to R60,0 million, which is in line with the cash holdings at 31 May 2010 of R